

## 2012 High-Priority Occupations for Delaware County Workforce Investment Area

SOC Code	SOC Title	Educational Attainment	Wages (2011)			Employment			
			Annual Average	Entry Level	Exper. Level	Estimated 2010	Projected 2020	Percent Change	Annual Openings
11-1021	General & Operations Managers	AD+	\$122,330	\$57,200	\$154,900	1,360	1,280	-5.88%	33
11-2022	Sales Managers	BD+	\$136,540	\$70,640	\$169,490	360	350	-2.77%	8
11-3051	Industrial Production Managers	BD+	\$106,750	\$72,250	\$123,990	150	140	-6.66%	5
11-9013	Farmers, Ranchers & Other Agricultural Managers	WK EXP	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13-1022	Wholesale & Retail Buyers	LT OJT	\$62,200	\$42,160	\$72,220	210	190	-9.52%	5
13-1023	Purchasing Agents	LT OJT	\$67,290	\$49,080	\$76,400	460	440	-4.34%	10
13-1031	Claims Adjusters, Examiners & Investigators	LT OJT	\$62,280	\$41,270	\$72,790	800	800	N/A	20
13-1051	Cost Estimators	BD	\$64,630	\$46,970	\$73,450	450	490	8.88%	14
13-1081	Logisticians	BD+	\$71,430	\$54,200	\$80,050	140	160	14.28%	4
13-1111	Management Analysts	BD+	\$115,670	\$65,410	\$140,800	1,680	1,930	14.88%	54
13-1151	Training & Development Specialists	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13-1161	Market Research Analysts & Marketing Specialists	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13-2011	Accountants & Auditors	BD	\$76,540	\$44,460	\$92,580	2,210	2,240	1.35%	42
13-2072	Loan Officers	MT OJT	\$52,150	\$36,000	\$60,230	460	420	-8.69%	5
15-1061	Database Administrators	BD	\$81,680	\$55,250	\$94,900	180	210	16.66%	5
15-1121	Computer Systems Analysts	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15-1131	Computer Programmers	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15-1132	Software Developers, Applications	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15-1133	Software Developers, Systems Software	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15-1142	Network & Computer Systems Administrators	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15-1150	Computer Support Specialists	PS	N/A	N/A	N/A	N/A	N/A	N/A	N/A
17-2051	Civil Engineers	BD	\$86,310	\$60,080	\$99,430	470	490	4.25%	14
17-2071	Electrical Engineers	BD	\$90,420	\$64,700	\$103,280	150	150	N/A	3
17-2112	Industrial Engineers	BD	\$78,790	\$60,480	\$87,950	400	460	15.00%	16
17-2141	Mechanical Engineers	BD	\$88,590	\$63,160	\$101,310	290	280	-3.44%	6
17-3011	Architectural & Civil Drafters	AD	\$45,170	\$37,430	\$49,040	50	50	N/A	2
17-3013	Mechanical Drafters	AD	\$66,860	\$50,470	\$75,060	150	150	N/A	4

17-3024	Electro-Mechanical Technicians	AD	N/A	N/A	N/A	240	220	-8.33%	5
17-3026	Industrial Engineering Technicians	AD	\$58,950	\$29,260	\$73,800	90	90	N/A	2
19-1012	Food Scientists & Technologists	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
19-4021	Biological Technicians	BD	\$42,880	\$34,120	\$47,260	110	130	18.18%	6
21-1011	Substance Abuse & Behavioral Disorder Counselors	MT OJT	\$42,110	\$28,610	\$48,860	240	300	25.00%	11
21-1014	Mental Health Counselors	MD	\$37,770	\$26,200	\$43,550	550	650	18.18%	21
21-1015	Rehabilitation Counselors	MD	\$34,770	\$21,770	\$41,270	320	340	6.25%	9
21-1021	Child, Family & School Social Workers	BD	\$43,100	\$26,880	\$51,210	740	780	5.40%	20
21-1022	Healthcare Social Workers	MD	\$46,220	\$33,470	\$52,600	550	600	9.09%	17
21-1023	Mental Health & Substance Abuse Social Workers	BD	\$37,220	\$28,920	\$41,370	450	550	22.22%	19
23-2011	Paralegals & Legal Assistants	AD	\$61,880	\$36,440	\$74,600	70	80	14.28%	2
25-1011	Business Teachers, Postsecondary	PhD	\$89,450	\$57,150	\$105,590	130	160	23.07%	5
25-1072	Nursing Instructors & Teachers, Postsecondary	MD	\$58,800	\$39,370	\$68,510	140	170	21.42%	5
25-1081	Education Teachers, Postsecondary	PhD	\$58,490	\$42,170	\$66,650	120	140	16.66%	4
25-1194	Vocational Education Teachers, Postsecondary	WK EXP	\$50,220	\$35,420	\$57,630	290	330	13.79%	8
25-2011	Preschool Teachers	AD	\$26,350	\$21,290	\$28,870	790	900	13.92%	23
25-2032	Career/Technical Education Teachers, Secondary Sch	BD+	\$58,880	\$46,640	\$64,990	180	170	-5.55%	5
25-2053	Special Education Teachers, Middle School	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
25-2054	Special Education Teachers, Secondary School	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
27-1024	Graphic Designers	BD	\$45,500	\$33,750	\$51,380	390	390	N/A	10
27-2012	Producers & Directors	BD+	\$88,190	\$34,470	\$115,050	110	120	9.09%	4
27-2022	Coaches & Scouts	LT OJT	\$42,430	\$19,680	\$53,810	340	370	8.82%	12
27-4021	Photographers	LT OJT	\$38,830	\$30,550	\$42,960	310	330	6.45%	9
27-4031	Camera Operators: TV, Video & Motion Picture	BD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
27-4032	Film & Video Editors	BD+	N/A	N/A	N/A	N/A	N/A	N/A	N/A
29-1031	Dietitians & Nutritionists	BD	\$46,570	\$32,000	\$53,850	180	180	N/A	5
29-1051	Pharmacists	PROF	\$94,950	\$87,290	\$98,780	760	940	23.68%	31
29-1111	Registered Nurses	AD	\$72,320	\$51,740	\$82,610	4,840	5,690	17.56%	165
29-1122	Occupational Therapists	MD	\$67,950	\$50,870	\$76,480	250	300	20.00%	9
29-1126	Respiratory Therapists	AD	\$64,970	\$54,560	\$70,170	160	190	18.75%	5
29-1127	Speech-Language Pathologists	MD	\$70,360	\$55,940	\$77,570	170	180	5.88%	4
29-2011	Medical & Clinical Laboratory Technologists	BD	\$59,300	\$41,730	\$68,090	280	280	N/A	4
29-2012	Medical & Clinical Laboratory Technicians	AD	\$49,920	\$32,510	\$58,630	330	360	9.09%	8
29-2021	Dental Hygienists	AD	\$59,990	\$53,270	\$63,350	330	380	15.15%	11

29-2031	Cardiovascular Technologists & Technicians	AD	\$54,870	\$33,850	\$65,380	100	120	20.00%	3
29-2032	Diagnostic Medical Sonographers	AD	\$60,810	\$45,020	\$68,710	100	110	10.00%	2
29-2037	Radiologic Technologists & Technicians	AD	N/A	N/A	N/A	N/A	N/A	N/A	N/A
29-2041	Emergency Medical Technicians & Paramedics	PS	\$38,260	\$28,300	\$43,250	600	640	6.66%	11
29-2052	Pharmacy Technicians	MT OJT	\$24,920	\$17,420	\$28,670	450	590	31.11%	28
29-2055	Surgical Technologists	PS	\$41,070	\$32,990	\$45,100	100	120	20.00%	5
29-2056	Veterinary Technologists & Technicians	AD	N/A	N/A	N/A	110	160	45.45%	8
29-2061	Licensed Practical & Licensed Vocational Nurses	PS	\$47,330	\$36,670	\$52,660	1,590	1,810	13.83%	66
29-2071	Medical Records & Health Information Technicians	PS	\$37,540	\$25,510	\$43,550	300	330	10.00%	11
31-1012	Nursing Aides, Orderlies & Attendants	PS	\$25,640	\$20,890	\$28,010	3,050	3,430	12.45%	65
31-1013	Psychiatric Aides	ST OJT	N/A	N/A	N/A	70	80	14.28%	2
31-2011	Occupational Therapy Assistants	AD	\$51,030	\$34,120	\$59,480	30	30	N/A	1
31-2021	Physical Therapist Assistants	AD	\$37,930	\$26,160	\$43,810	160	200	25.00%	6
31-9091	Dental Assistants	PS	\$43,330	\$31,140	\$49,420	520	600	15.38%	17
31-9092	Medical Assistants	MT OJT	\$30,830	\$24,400	\$34,040	1,330	1,610	21.05%	45
33-3051	Police & Sheriff's Patrol Officers	MT OJT	\$57,440	\$34,670	\$68,830	1,060	1,060	N/A	29
35-1012	Supervisors - Food Preparation & Serving Workers	WK EXP	\$38,260	\$23,390	\$45,690	1,200	1,270	5.83%	17
35-2014	Cooks, Restaurant	MT OJT	\$36,200	\$27,630	\$40,490	1,410	1,520	7.80%	49
37-2021	Pest Control Workers	MT OJT	N/A	N/A	N/A	30	30	N/A	1
39-5012	Hairdressers, Hairstylists & Cosmetologists	PS	\$25,230	\$16,660	\$29,510	1,270	1,510	18.89%	39
41-1011	Supervisors - Retail Sales Workers	WK EXP	\$49,120	\$30,040	\$58,660	1,970	1,900	-3.55%	41
41-2022	Parts Salespersons	MT OJT	\$34,210	\$23,840	\$39,390	330	300	-9.09%	4
41-3021	Insurance Sales Agents	MT OJT	\$79,170	\$44,140	\$96,680	980	1,020	4.08%	25
41-3031	Securities, Commodities & Financial Services Sales A	BD	\$107,960	\$45,280	\$139,300	380	350	-7.89%	10
41-4011	Sales Representatives, Technical & Scientific Product	BD	\$81,390	\$49,580	\$97,300	730	710	-2.73%	16
41-4012	Sales Representatives	MT OJT	\$66,170	\$38,700	\$79,910	3,480	3,400	-2.29%	77
41-9022	Real Estate Sales Agents	LT OJT	\$42,010	\$25,300	\$50,360	800	780	-2.50%	13
43-1011	Supervisors - Office & Administrative Support Workers	WK EXP	\$62,520	\$33,480	\$77,040	1,710	1,630	-4.67%	35
43-3011	Bill & Account Collectors	MT OJT	\$32,400	\$22,540	\$37,340	1,010	990	-1.98%	15
43-3021	Billing & Posting Clerks	ST OJT	\$34,520	\$24,860	\$39,350	910	860	-5.49%	12
43-3031	Bookkeeping, Accounting & Auditing Clerks	MT OJT	\$37,770	\$26,410	\$43,450	2,710	2,810	3.69%	53
43-4051	Customer Service Representatives	ST OJT	\$36,760	\$24,840	\$42,720	3,070	3,420	11.40%	121
43-4111	Interviewers	ST OJT	\$37,080	\$28,130	\$41,560	310	320	3.22%	9
43-4131	Loan Interviewers & Clerks	ST OJT	\$32,850	\$22,540	\$38,000	360	280	-22.22%	6

43-5011	Cargo & Freight Agents	ST OJT	\$37,450	\$26,150	\$43,100	330	320	-3.03%	9
43-5061	Production, Planning & Expediting Clerks	MT OJT	\$49,640	\$35,180	\$56,880	520	520	N/A	15
43-5071	Shipping, Receiving & Traffic Clerks	ST OJT	\$36,380	\$23,590	\$42,780	1,000	940	-6.00%	24
43-6011	Executive Secretaries & Executive Administrative Ass	WK EXP	\$46,080	\$32,630	\$52,800	1,500	1,590	6.00%	33
43-6012	Legal Secretaries	MT OJT	\$41,620	\$33,350	\$45,750	500	540	8.00%	12
43-6014	Secretaries	ST OJT	\$32,990	\$24,060	\$37,460	3,440	3,220	-6.39%	55
43-9041	Insurance Claims & Policy Processing Clerks	MT OJT	\$41,060	\$27,020	\$48,080	460	420	-8.69%	6
43-9061	Office Clerks, General	ST OJT	\$30,640	\$20,710	\$35,610	6,160	6,420	4.22%	139
45-1011	Farm & Forestry Worker Supervisors	WK EXP	N/A	N/A	N/A	20	20	N/A	0
45-2092	Farmworkers & Laborers, Crop, Nursery & Greenhouse	ST OJT	N/A	N/A	N/A	270	300	11.11%	10
47-1011	Supervisors - Construction Trades & Extraction Workers	WK EXP	\$83,810	\$54,430	\$98,490	810	830	2.46%	13
47-2021	Brickmasons & Blockmasons	LT OJT	\$54,620	\$27,500	\$68,180	210	210	N/A	4
47-2031	Carpenters	LT OJT	\$48,110	\$28,740	\$57,800	2,540	2,600	2.36%	39
47-2051	Cement Masons & Concrete Finishers	MT OJT	\$43,840	\$26,090	\$52,720	140	140	N/A	4
47-2061	Construction Laborers	ST OJT	\$37,050	\$22,910	\$44,120	830	860	3.61%	9
47-2073	Operating Engineers & Other Construction Equipment Operators	MT OJT	\$54,050	\$39,620	\$61,260	240	250	4.16%	6
47-2111	Electricians	LT OJT	\$76,960	\$43,810	\$93,540	2,030	2,080	2.46%	57
47-2132	Insulation Workers, Mechanical	LT OJT	N/A	N/A	N/A	N/A	N/A	N/A	N/A
47-2141	Painters, Construction & Maintenance	MT OJT	\$40,760	\$33,210	\$44,530	580	580	N/A	10
47-2152	Plumbers, Pipefitters & Steamfitters	LT OJT	\$56,390	\$41,090	\$64,030	380	400	5.26%	10
47-2181	Roofers	MT OJT	N/A	N/A	N/A	210	220	4.76%	6
47-2211	Sheet Metal Workers	LT OJT	\$44,340	\$31,220	\$50,900	60	50	-16.66%	1
47-4011	Construction & Building Inspectors	WK EXP	\$46,630	\$34,500	\$52,700	80	80	N/A	2
47-5012	Rotary Drill Operators, Oil & Gas	MT OJT	N/A	N/A	N/A	N/A	N/A	N/A	N/A
47-5013	Service Unit Operators, Oil, Gas & Mining	MT OJT	N/A	N/A	N/A	10	10	N/A	0
47-5071	Roustabouts, Oil & Gas	MT OJT	N/A	N/A	N/A	N/A	N/A	N/A	N/A
49-1011	Supervisors - Mechanics, Installers & Repairers	WK EXP	\$73,400	\$54,850	\$82,670	470	470	N/A	11
49-2022	Telecommunications Equipment Installers & Repairers	PS	\$56,680	\$36,040	\$67,000	90	100	11.11%	3
49-2095	Electrical & Electronics Repairers, Powerhouse, Substation	PS	N/A	N/A	N/A	N/A	N/A	N/A	N/A
49-2098	Security & Fire Alarm Systems Installers	MT OJT	\$39,140	\$28,490	\$44,470	280	310	10.71%	7
49-3011	Aircraft Mechanics & Service Technicians	PS	\$55,920	\$41,920	\$62,920	250	320	28.00%	10
49-3021	Automotive Body & Related Repairers	MT OJT	\$45,040	\$37,570	\$48,780	340	330	-2.94%	8
49-3023	Automotive Service Technicians & Mechanics	LT OJT	\$45,530	\$30,500	\$53,040	1,640	1,650	0.60%	34
49-3031	Bus & Truck Mechanics & Diesel Engine Specialists	LT OJT	\$48,510	\$40,010	\$52,750	180	190	5.55%	5

